

CITIZEN CENTRED SERVICES “A”

Economic Development

2006 Operating Budget Overview

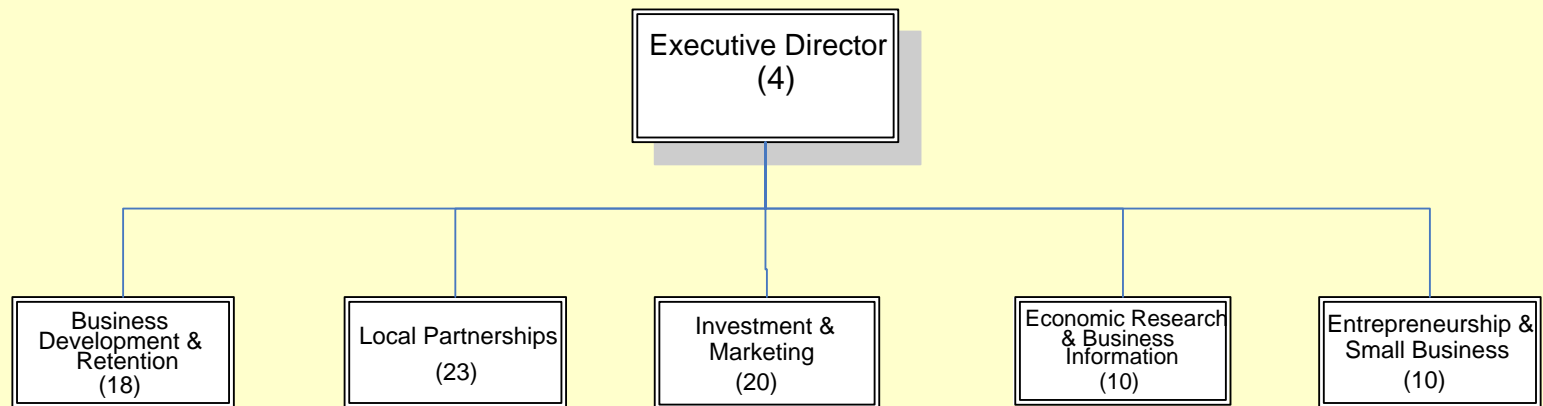
Presentation to Economic Development & Parks Committee on January 16, 2006

Economic Development Mission Statement

The Economic Development Division supports the vision of Toronto as an economically strong, socially enjoyable and culturally vibrant city where businesses prosper and citizens share in their prosperity through full employment and access to high quality public services and infrastructure supported by a strong business tax base.

The Economic Development's mission is to promote, and support a sustainable economy that attracts businesses, investment, increases employment, and enhances public services.

Economic Development 2006 Program Map



*10 positions are fully funded by HRSDC for the Job Creation Program

Economic Development Service Level Indicators

- 3,084 corporate contacts
- 5,148 jobs created/retained as a result of retention and expansion activities
- Supported \$238.1M investment/3.2 M square feet
- 5 new BIA's created; 2 BIA's expanded, Total 56 BIA's. 5 additional areas under development
- 2,349 new businesses registered
- 3,932 film location permits & 748.6M in total production budgets – 0.9% decrease from 2004
- Responded to 472 information and research inquiries

Economic Development Accomplishments

- Business Climate Strategy – reported and recommended incentives and initiatives to enhance the business climate
- Aerospace Cluster Strategy – goals & strategic plan
- Food Sector Strategy – preparing the food sector cluster for the future
- ICT Cluster Development Strategy – improve the long-term competitiveness of the sector
- Film Board establishment and successful relocation of Waterfront Film Businesses
- Regent Park Economic Strategy – employment skills and economic development plan
- Realignment and focusing of International Alliance Program

Economic Development

2006 Operating Budget Issues / Pressures

- Strategic support for key economic sectors, including Film and Television
- Competitiveness of City – locally and internationally
- Partner & Friendship city demands
- Continued demand to create and support new BIA's
- Increasing demands, no new resources
- Brand positioning & integration in business context
- GTMA Membership and funding
- Local 79 Wage Harmonization
- Delivering on Business Climate Strategy

Economic Development

2006 Base Budget Request (Net \$000's)

2005 Approved Budget		7,923.5
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+	Prior year, Economic Factor - Salary and Non-Salary	178.6
+	2006 Merit & Step Increases	46.6
+	Other adjustments / requests	83.5
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2006 Requested Base Budget		8,232.2
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Economic Development

2006 Proposed Base Budget (Net \$000's)

	Net	% Inc / (Dec) from 2005
2005 Approved Budget	7,923.5	
2006 Requested Base	8,232.2	3.9
Proposed Reductions	(150.6)	
Proposed Base Budget	8,081.6	2.0
Target	8,082.0	
Over / (Under) Target	(0.4)	

Economic Development

Proposed Reductions (Net \$000's)

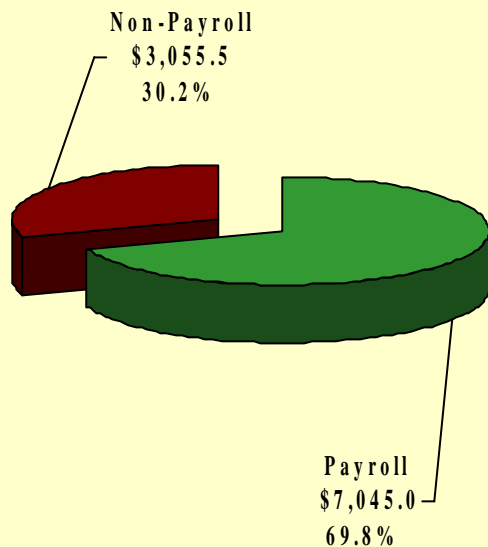
Reductions	\$
Quantity Reduction to offset Economic Factors	(33.1)
Reduction to Business Associated Costs	(35.0)
Reductions to staff training & development	(24.5)
Reduce Economic Policy & Research	(10.0)
Reduce Marketing & Promotion Activities	(48.0)
Total Reductions to Meet Target	(150.6)

Economic Development

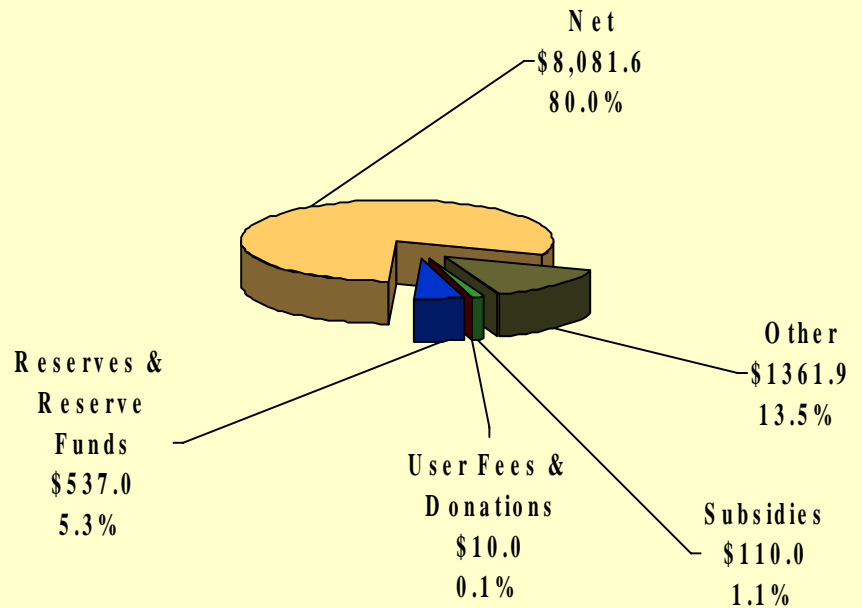
2006 Proposed Base Budget

Gross Expenditures & Funding Sources (\$'000s)

Gross Expenditures



Funding Sources



Economic Development New & Enhanced Requested / Proposed - (Net \$000's)

New & Enhanced	Requested Net	Proposed Net
Enhanced International Profile	300.0	210.0
Capital Projects Clerk - BIA/ERA and Façade Program	38.8	-
Support for International Relationships	111.2	-
Sector Investment and Attraction Strategy	100.0	-
Establishment of Mayor's Business Roundtable	75.2	-
Total New & Enhanced	625.2	210.0

Economic Development

Reserve / Reserve Fund Balances

	2005	2006					
	Projected Year-End Balance	Draws			Replenishment		
		Operating Budget	Capital Budget	Total	Operating Budget	Capital Budget	Total
Reserve / Reserve Funds							
Design Exchange		(500.0)		(500.0)	-	-	-
Government Relations Reserve		(37.0)		(37.0)			
Insurance Reserve Fund				-	22.2		22.2
Total	-	(537.0)	-	(537.0)	22.2	-	22.2